

**IC Consulting**  
Results without risk



# IC Consulting

## Results without the risk

**IC Consulting focuses on delivering business value through the innovative use of technology.** We can offer you results without the risk because we invest heavily in staff certification and education for the latest IBM WebSphere technologies. That way, you can get the benefits of cutting edge technologies without the uncertainty.

Offering a broad range of expertise and services, from consulting, reporting, application development and assistance with eBusiness strategies, IC Consulting uses a variety of leading edge technologies and methods to help you improve your business.

We are large enough to deliver quality, expertise and vision, yet focused enough to get to know you and your business.

### Smart solutions, fast results

We use our SmartStart methodology to give you results, fast. In any project there is typically one component that will return the greatest portion of the benefit. Rather than spend months trying to perfect the entire design, we focus on delivering the highest value piece first, returning a large proportion of the project benefit for only a portion of the budget.

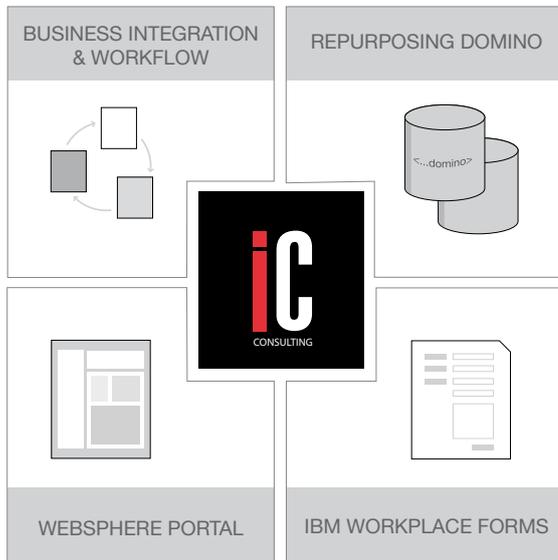
Focusing exclusively on the highest yield part of the project first has a number of advantages:

- getting the project off to a great start gives it a much greater **chance of success**
- demonstrating immediate results to the business gets greater buy-in and support
- learnings from the first phase are used to inform the business and technical team
- it is easier to set realistic expectations, and
- it provides opportunities to further refine the requirements and design.

Another advantage is that most of the benefits to be derived from the project are realised earlier, so **savings begin accruing** before the project is finished. With quick results and early savings it's easy to see why SmartStart is a smarter approach to eBusiness.

We apply our SmartStart methodology and expertise to a range of technologies designed to get your business working smarter:

- **WebSphere Portal** to turn information into insight
- business integration & workflow to get your workflows working smoothly
- reusing or repurposing Domino to get more for less
- **IBM Workplace Forms** to save time, money & trees, and
- consulting or resource outsourcing to help you navigate your future.



undertaken by an Australian company, BCS partnered with IC Consulting for our expertise, reliability and record of innovation.

Rather than “reinvent the wheel” for the entire project, we leveraged the company’s existing IBM AS/400 and IBM DB2-based property management system. Yet the real benefits were in our use of IBM software tools to improve access to the data and connect to other systems such as document management.

We helped BCS:

- improve customer service through more rapid response to, and prioritisation of, job requests
- increase productivity of strata managers with task prioritisation features, and
- significantly reduce the time and effort in locating documents.

IC Consulting also helped Freemans Australia, the largest chartered loss adjusting and claims service organisation in Australia, grant secured and controlled access to claims processing workflow for their clients and brokers.

The application links Freemans Australia’s internal workflow systems and legacy applications through enterprise Java components that ensure security and integration with Domino and DB2 data stores.

**Make the most of the future with IC Consulting.**

Contact IC Consulting to discuss how we can help you drive your business further through the innovative use of technology.

**Make the most of the future with IC Consulting - partner with a company that knows what it looks like.**

**Choose how you work with us**

The ability to flexibly respond in today’s business environment is essential for any business. That’s why we offer you two ways of working with us:

- an **outsourcing model** where we take ownership of the project in a traditional client-consultant relationship, and
- a **collaborative partnership** model where we join forces with your IT department to transfer skills and knowledge, enabling them to deliver the project internally.

Both models deliver business value through the clever use of technology, but you decide the engagement model to suit your circumstances.

Regardless of the model chosen, the strategy we employ in all projects is based around clear and simple guidelines:

- focus on the client’s business needs, not the technology
- focus on always delivering business value to clients, and
- ensure that best practice and quality standards are maintained at all times.

**Investing in your future**

IC Consulting pursues a policy of employing young, smart graduates and rewarding them for continuing education and certification, challenging them to be their best.

We invest in developing the individual so our team can in turn help you grow and develop your business.

Testimony to the success of this investment is that over the years our staff have chosen to stay with us and grow into mature and qualified professionals. All our staff possess IBM certification and are encouraged to continue to learn and challenge themselves throughout their career.

**Proven experience**

We have proven experience in delivering projects that use J2EE, WebSphere Portal, web services and Domino to deliver results for the business.

Body Corporate Services (BCS), Australia’s largest body corporate/strata management company, needed to streamline their business processes with a single point of access to online information and workflows, including full data integration of older systems.

Because it would be one of the most ambitious web portal projects



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